

STATEWIDE COMPETITIVE CONTRACT
AWARD

STATE OF LOUISIANA
DIVISION OF ADMINISTRATION
OFFICE OF STATE PURCHASING



NUMBER : 406469
BUYER : TIM KEMP
BUYER PHONE : (225)342-8021
T-NUMBER : 92470
DATE ISSUED : 04/05/06
VENDOR NUMBER : 202029712 00
VENDOR PHONE : (713)771-7770-0000
REQ AGENCY : 107001

OFFICE OF STATE PURCHASING

AGENCY REQ NO. :
ISIS REQ NO. : 1285689
FISCAL YEAR : 06
EFFECTIVE DATE : 04/10/06
EXPIRATION DATE : 04/09/07

HMC AMERICA LTD
10333 HARWIN DR STE 460G
HOUSTON, TX 77036

SATELLITE PHONES AND SERVICE - STATEWIDE
FILE # N-92470-Y

1. THIS IS NOT AN ORDER TO SHIP OR BEGIN SERVICE). A CONTRACT RELEASE OR PURCHASE ORDER MUST BE ISSUED BEFORE YOU ARE AUTHORIZED TO SHIP (OR BEGIN SERVICE).
2. THIS IS NOTICE THAT THE CONTRACT REFERENCED ABOVE HAS BEEN AWARDED TO YOU BASED ON THE BID (OR PROPOSAL) SUBMITTED. ALL TERMS, CONDITIONS, AND SPECIFICATIONS OF THE SOLICITATION WILL APPLY TO ALL ORDERS.
3. ANY AGENCY AUTHORIZED TO PURCHASE FROM THIS CONTRACT MUST ISSUE AN ORDER AND REFERENCE THE CONTRACT NUMBER, LINE NUMBER AND COMMODITY ITEM NUMBER FOR EACH ITEM.
4. CHANGES IN ITEMS TO BE FURNISHED ARE NOT PERMITTED (UNLESS APPROVED BY THE OFFICE OF STATE PURCHASING PRIOR TO DELIVERY). PRIOR APPROVAL MUST ALSO BE OBTAINED BEFORE DISTRIBUTORS CAN BE ADDED OR DELETED.
5. IF A DISTRIBUTOR LIST WAS SUBMITTED, CONTRACTOR MUST SEND COPIES OF THIS AWARD TO EACH DISTRIBUTOR.
6. QUANTITIES LISTED ARE ESTIMATED AND NO QUANTITIES ARE GUARANTEED (UNLESS "COMMITTED VOLUME" IS SPECIFICALLY STATED). CONTRACTOR MUST SUPPLY ACTUAL REQUIREMENTS ORDERED AT THE CONTRACT PRICE AWARDED.
7. COMPLIANCE WITH CIVIL RIGHTS LAWS.

THE CONTRACTOR AGREES TO ABIDE BY THE REQUIREMENTS OF THE FOLLOWING AS APPLICABLE: TITLE VI AND TITLE VII OF THE CIVIL RIGHTS ACT OF 1964, AS AMENDED BY THE EQUAL OPPORTUNITY ACT OF 1972, FEDERAL EXECUTIVE ORDER 11246, THE FEDERAL REHABILITATION ACT OF 1973, AS AMENDED, THE VIETNAM ERA VETERAN'S READJUSTMENT ASSISTANCE ACT OF 1974, TITLE IX OF THE EDUCATION AMENDMENTS OF 1972, THE AGE ACT OF 1975, AND CONTRACTOR AGREES TO ABIDE BY THE REQUIREMENTS OF THE AMERICANS WITH DISABILITIES ACT OF 1990. CONTRACTOR AGREES TO NOT TO DISCRIMINATE IN ITS EMPLOYMENT PRACTICES, AND WILL RENDER SERVICES UNDER THIS AGREEMENT AND ANY CONTRACT ENTERED INTO AS A RESULT OF THIS AGREEMENT, WITHOUT REGARD TO RACE, COLOR, RELIGION, SEX, NATIONAL ORIGIN, VETERAN STATUS, POLITICAL AFFILIATION, OR DISABILITIES. ANY ACT OF DISCRIMINATION COMMITTED BY CONTRACTOR OR FAILURE TO COMPLY WITH THESE STATUTORY OBLIGATIONS WHEN APPLICABLE SHALL BE GROUNDS FOR TERMINATION OF THIS AGREEMENT AND ANY CONTRACT ENTERED INTO AS A RESULT OF THIS AGREEMENT.

RECOMMENDING APPROVAL:

STATE PURCHASING OFFICER/SUPERVISOR

APPROVED BY:

DENISE LEA
DIRECTOR OF PURCHASING

CONTRACT NOTES FOR 406469
SATELLITE PHONES AND SERVICE

INITIAL CONTRACT DATES: APRIL 10, 2006 – APRIL 9, 2007.

HMC AMERICA; HOUSTON, TX

PHONE 713-771-7770 << ALSO THE 24-HOUR EMERGENCY NUMBER

FAX 713-771-7771

CONTACT: MR. ALBERT LASATER

ALBERT.LASATER@HORIZON-MOBILE.COM

CONTRACT IS AVAILABLE TO ALL POLITICAL SUBDIVISIONS
AND QUASI-STATE AGENCIES.

ACTIVATION FEE FOR PHONES IS WAIVED.

MULTIPLE PHONES MAY USE BUNDLED MINUTES FROM ONE SERVICE
PLAN.

[HTTP://WWW.HORIZON-MOBILE.COM](http://WWW.HORIZON-MOBILE.COM)

PRICE SHEET		STATEWIDE COMPETITIVE CONTRACT			
NUMBER : 406469 T-NUMBER : 92470		VENDOR: HMC AMERICA LTD			PAGE 2
LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY FROM TO	UNIT	UNIT PRICE	DISCOUNT OFF CATALOG PRICE
	UNLESS SPECIFIED OTHERWISE BELOW: SHIP TO: STATEWIDE DELIVERY				
00001	COMMODITY CODE: 725-52-120349 GLOBALSTAR HANDHELD SATELLITE PHONE GLOBALSTAR PART #GSP-1600 MODEL: GSP-1600	1	EACH	\$ 595.00000	
00002	COMMODITY CODE: 725-52-120349 GLOBALSTAR HANDHELD SATELLITE PHONE WITH YELLOW FACEPLATE GLOBALSTAR PART #GSP-1600YF MODEL: GSP-1600YF	1	EACH	\$ 625.00000	
00003	COMMODITY CODE: 725-52-120349 GLOBALSTAR VOICE-ONLY FIXED SATELLITE PHONE GLOBALSTAR PART #FAU-200 MODEL: FAU-200	1	EACH	\$ 450.00000	
00004	COMMODITY CODE: 725-52-120349 GLOBALSTAR VOICE-ONLY FIXED SATELLITE PHONE W/REMOTE MAST ANTENNA AND 20 FOOT ANTENNA CABLE GLOBALSTAR PART #FAU-200-20MST MODEL: FAU-200-20MST	1	EACH	\$ 784.00000	
00005	COMMODITY CODE: 725-52-120349 GLOBALSTAR VOICE-ONLY FIXED SATELLITE PHONE W/REMOTE MAST ANTENNA AND 30 FOOT ANTENNA CABLE GLOBALSTAR PART #FAU-200-30MST MODEL: FAU-200-30MST	1	EACH	\$ 812.00000	
00006	COMMODITY CODE: 725-52-120349 GLOBALSTAR VOICE-ONLY FIXED SATELLITE PHONE W/REMOTE MAST ANTENNA AND 55 FOOT ANTENNA CABLE GLOBALSTAR PART #FAU-200-55MST MODEL: FAU-200-55MST	1	EACH	\$ 839.00000	
00007	COMMODITY CODE: 725-52-120349 GLOBALSTAR FIXED SATELLITE PHONE- COMPLETE KIT W/REMOTE STICK ANTENNA AND 20 FOOT ANTENNA CABLE GLOBALSTAR PART #GSP-2900-ST20 MODEL: GSP-2900-ST20	1	EACH	\$ 2,221.00000	
00008	COMMODITY CODE: 725-52-120349 GLOBALSTAR FIXED SATELLITE PHONE- COMPLETE KIT W/REMOTE STICK ANTENNA AND 30 FOOT ANTENNA CABLE GLOBALSTAR PART #GSP-2900-ST30 MODEL: GSP-2900-ST30	1	EACH	\$ 2,237.00000	
00009	COMMODITY CODE: 725-52-120349	1	EACH	\$ 2,355.00000	

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LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY FROM/TO	UNIT	UNIT PRICE	DISCOUNT OFF CATALOG PRICE
00010	GLOBALSTAR FIXED SATELLITE PHONE-COMplete KIT W/REMOTE STICK ANTENNA AND 55 FOOT ANTENNA CABLE GLOBALSTAR PART #GSP-2900-ST55 MODEL: GSP-2900-ST55 COMMODITY CODE: 725-52-120349	1	EACH	\$ 2,533.00000	
00011	GLOBALSTAR FIXED SATELLITE PHONE-COMplete KIT W/REMOTE LOW-PROFILE ANTENNA AND 20 FOOT ANTENNA CABLE GLOBALSTAR PART #GSP-2900-LP20 MODEL: GSP-2900-LP20 COMMODITY CODE: 725-52-120349	1	EACH	\$ 2,555.00000	
00012	GLOBALSTAR FIXED SATELLITE PHONE-COMplete KIT W/REMOTE LOW-PROFILE ANTENNA AND 30 FOOT ANTENNA CABLE GLOBALSTAR PART #GSP-2900-LP30 MODEL: GSP-2900-LP30 COMMODITY CODE: 725-52-120349	1	EACH	\$ 724.00000	
00013	HANDS FREE VEHICLE KIT FOR GSP-1600 (W/18FT ANTENNA CABLE) GLOBALSTAR PART #GCK-1410 MODEL: GCK-1410 COMMODITY CODE: 725-52-120349	1	EACH	\$ 847.00000	
00014	HANDS FREE VEHICLE KIT FOR GSP-1600 (W/30FT ANTENNA CABLE) GLOBALSTAR PART #GCK-1410-M30 MODEL: GCK-1410-M30 COMMODITY CODE: 725-52-120349	1	EACH	\$ 880.00000	
00015	HANDS FREE VEHICLE KIT FOR GSP-1600 (W/45FT ANTENNA CABLE) GLOBALSTAR PART #GCK-1410-M45 MODEL: GCK-1410-M45 COMMODITY CODE: 725-52-120349	1	EACH	\$ 936.00000	
00016	HANDS FREE VEHICLE KIT FOR GSP-1600 (W/80FT ANTENNA CABLE) GLOBALSTAR PART #GCK-1410-M80 MODEL: GCK-1410-M80 COMMODITY CODE: 725-52-120349	1	EACH	\$ 87.00000	
00017	ENCLOSURE FOR GCK-1410 ANTENNA (THREADED FOR POLE MOUNT) GLOBALSTAR PART #ENCL-GCK-009A MODEL: ENCL-GCK-009A COMMODITY CODE: 725-52-120349	1	EACH	\$ 43.00000	
00018	PRIVACY HANDSET GLOBALSTAR PART #GCK-0008 MODEL: GCK-0008 COMMODITY CODE: 725-52-120349	1	EACH	\$ 13.00000	
	PRIVACY HEADSET (OPTION/REQUIRES ADAPTER)				

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00019	GLOBALSTAR PART #GCK-16 MODEL: GCK-16 COMMODITY CODE: 725-52-120349 PRIVACY HEADSET ADAPTER (REQUIRED FOR GCK-16) GLOBALSTAR PART #GCK-17 MODEL: GCK-17	1	EACH	\$ 24.00000	
00020	COMMODITY CODE: 725-52-120349 SPIRIT WIRELESS DOCKING KIT (W/18FT CABLE) 9" TALL BY 15" WIDE BY 6" THICK 18 FOOT ANTENNA CABLE CRADLE FOR GSP-1600 HANDS-FREE MICROPHONE, HANDS-FREE SPEAKER, PRIVACY HANDSET GLOBALSTAR PART #GPDK-1410 MODEL: GPDK-1410	1	EACH	\$ 1,099.00000	
00021	COMMODITY CODE: 725-52-120349 SPIRIT WIRELESS DOCKING KIT (W/MODIFIED CRADLE AND 30FT INTERCHANGEABLE ANTENNA CABLE) GLOBALSTAR PART #GPDK-1410-M-30 MODEL: GPDK-1410-M-30	1	EACH	\$ 1,200.00000	
00022	COMMODITY CODE: 725-52-120349 SPIRIT WIRELESS DOCKING KIT (W/MODIFIED CRADLE AND 45FT INTERCHANGEABLE ANTENNA CABLE) GLOBALSTAR PART #GPDK-1410-M-45 MODEL: GPDK-1410-M-45	1	EACH	\$ 1,250.00000	
00023	COMMODITY CODE: 725-52-120349 SPIRIT WIRELESS DOCKING KIT (W/MODIFIED CRADLE AND 80FT INTERCHANGEABLE ANTENNA CABLE) GLOBALSTAR PART #GPDK-1410-M-80 MODEL: GPDK-1410-M-80	1	EACH	\$ 1,350.00000	
00024	COMMODITY CODE: 725-52-120349 14' INTERCHANGEABLE ANTENNA CABLE W/SMA CONNECTORS FOR GPDK-1410 GLOBALSTAR PART #MAC-1410 MODEL: MAC-1410	1	EACH	\$ 300.00000	
00025	COMMODITY CODE: 725-52-120349 GLOBALSTAR EXTREME DOCKING KIT (W/18FT ANTENNA CABLE AND THE CRADLE, 12 VDC/VAC 10" TALL BY 15" WIDE BY 6" THICK, 18FT ANTENNA CABLE, CRADLE FOR GSP-1600, HANDS-FREE MICROPHONE, HANDS-FREE SPEAKER, PRIVACY HANDSET, DATA PORT, 6FT SERIAL CABLE, DC POWER CONNECTOR FOR CIGARETTE LIGHTER IN VEHICLE, AC/DC CONVERTER, PELICAN CASE GLOBALSTAR PART #EDK-1410 MODEL: EDK-1410	1	EACH	\$ 1,335.00000	
00026	COMMODITY CODE: 725-52-120349 GLOBALSTAR EXTREME DOCKING KIT (W/	1	EACH	\$ 1,469.00000	

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LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY FROM/TO	UNIT	UNIT PRICE	DISCOUNT OFF CATALOG PRICE
00027	MODIFIED CRADLE FOR USE WITH LONGER ANTENNA CABLES, 18 AND 30FT INTERCHANGEABLE ANTENNA CABLE SETS) GLOBALSTAR PART #EDK-1410M-30 MODEL: EDK-1410M-30 COMMODITY CODE: 725-52-120349	1	EACH	\$ 1,524.00000	
00028	GLOBALSTAR EXTREME DOCKING KIT (W/ MODIFIED CRADLE FOR USE WITH LONGER ANTENNA CABLES, 18 AND 45FT INTERCHANGEABLE ANTENNA CABLE SETS) GLOBALSTAR PART #EDK-1410M-45 MODEL: EDK-1410M-45 COMMODITY CODE: 725-52-120349	1	EACH	\$ 1,580.00000	
00029	GLOBALSTAR EXTREME DOCKING KIT (W/ MODIFIED CRADLE FOR USE WITH LONGER ANTENNA CABLES, 18 AND 80FT INTERCHANGEABLE ANTENNA CABLE SETS) GLOBALSTAR PART #EDK-1410M-80 MODEL: EDK-1410M-80 COMMODITY CODE: 725-52-120349	1	EACH	\$ 134.00000	
00030	30FT SPARE ANTENNA CABLE SET W/SMA CONNECTORS FOR USE WITH GEDK-1410M GLOBALSTAR PART #GS30 MODEL: GS30 COMMODITY CODE: 725-52-120349	1	EACH	\$ 189.00000	
00031	45FT SPARE ANTENNA CABLE SET W/SMA CONNECTORS FOR USE WITH GEDK-1410M GLOBALSTAR PART #GS45 MODEL: GS45 COMMODITY CODE: 725-52-120349	1	EACH	\$ 279.00000	
00032	80FT SPARE ANTENNA CABLE SET W/SMA CONNECTORS FOR USE WITH GEDK-1410M GLOBALSTAR PART #GS80 MODEL: GS80 COMMODITY CODE: 725-52-120349	1	EACH	\$ 88.00000	
00033	UNIVERSAL TRAVEL CHARGER GLOBALSTAR PART #GSP-1210 MODEL: GSP-1210 COMMODITY CODE: 725-52-120349	1	EACH	\$ 32.00000	
00034	NORTH AMERICAN WALL CHARGER GLOBALSTAR PART #GSP-1220 MODEL: GSP-1220 COMMODITY CODE: 725-52-120349	1	EACH	\$ 89.00000	
00035	HI CAPACITY POLYMER LITHIUM-ION BATTERY GLOBALSTAR PART #GPB-1650 MODEL: GPB-1650 COMMODITY CODE: 725-52-120349	1	EACH	\$ 28.00000	
	AUTO CIGARETTE LIGHTER ADAPTER GLOBALSTAR PART #CLA-1600				

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LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY FROM/TO	UNIT	UNIT PRICE	DISCOUNT OFF CATALOG PRICE
	MODEL: CLA-1600				
00036	COMMODITY CODE: 725-52-120349 AXTRACKER SIMPLEX TRANSMITTER GLOBALSTAR PART #SIMP-2100 MODEL: SIMP-2100	1	EACH	\$ 455.00000	
00037	COMMODITY CODE: 725-52-120349 GMC SENTINEL SIMPLEX TRANSMITTER GLOBALSTAR PART #SIMP-3100 MODEL: SIMP-3100	1	EACH	\$ 455.00000	
00038	COMMODITY CODE: 725-52-120349 DATA CABLE KIT FOR GSP-1600 GLOBALSTAR PART #GDC-KIT MODEL: GDC-KIT	1	EACH	\$ 55.00000	
00039	COMMODITY CODE: 725-52-120349 DATA CABLE KIT FOR GSP-2900 GLOBALSTAR PART #GDC-2100FUT MODEL: GDC-2100FUT	1	EACH	\$ 99.00000	
00040	COMMODITY CODE: 725-52-120349 STARFAX 100 INTERFACE BOX GLOBALSTAR PART #SFX-100 MODEL: SFX-100	1	EACH	\$ 722.00000	
00041	COMMODITY CODE: 725-52-120349 STARPORT 700 MULTI-PORT INTERFACE BOX GLOBALSTAR PART #SPX-700 MODEL: SPX-700	1	EACH	\$ 1,001.00000	
00042	COMMODITY CODE: 725-52-120349 NYLON HOLDER FOR GSP-1600 GLOBALSTAR PART #HOL-1600-BLK MODEL: HOL-1600-BLK	1	EACH	\$ 13.37000	
00043	COMMODITY CODE: 725-52-120349 PELICAN CASE FOR GSP-1600 (BLACK) GLOBALSTAR PART #PC1200B MODEL: PC1200B	1	EACH	\$ 61.26000	
00044	COMMODITY CODE: 725-52-120349 PELICAN CASE FOR GSP-1600 (YELLOW) GLOBALSTAR PART #PC1200Y MODEL: PC1200Y	1	EACH	\$ 61.26000	
00045	COMMODITY CODE: 725-52-120349 PELICAN CASE FOR GSP-1600 (ORANGE) GLOBALSTAR PART #PC1200O MODEL: PC1200O	1	EACH	\$ 61.26000	
00046	COMMODITY CODE: 725-52-120349 GCK-1410 CAR KIT ELECTRONIC MODULE	1	EACH	\$ 389.00000	

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00047	GLOBALSTAR PART #GCK-0001A MODEL: GCK-0001A COMMODITY CODE: 725-52-120349 GCK-1410 HANDS FREE CAR KIT CRADLE GLOBALSTAR PART #GCK-0002A MODEL: GCK-0002A	1	EACH	\$ 189.00000	
00048	COMMODITY CODE: 725-52-120349 MOUNTING KIT FOR GSP-2900 GLOBALSTAR PART #65-70770-4 MODEL: 65-70770-4	1	EACH	\$ 75.00000	
00049	COMMODITY CODE: 725-52-120349 SPARE BATTERY 12V 4.5AH FOR GSP-2900 GLOBALSTAR PART #GBB-1000 MODEL: GBB-1000	1	EACH	\$ 45.00000	
00101	COMMODITY CODE: 725-52-120349 SERVICE PLAN FREEDOM 50, 50 MINUTES PER MONTH. VOICE MAIL NOT INCLUDED.	1	MO	\$ 40.00000	
00102	COMMODITY CODE: 725-52-120349 VOICEMAIL FOR FREEDOM 50 IS \$6.36.	1	MO	\$ 6.36000	
00103	COMMODITY CODE: 725-52-120349 OVERAGE MINUTE RATE FOR FREEDOM 50, FREEDOM 150, FREEDOM 500, FREEDOM 1400, LIBERTY 600, LIBERTY 1800, LIBERTY 6000 AND LIBERTY 16,800 IS 0.79.	1	MIN	\$.79000	
00104	COMMODITY CODE: 725-52-120349 SERVICE PLAN FREEDOM 150, 150 MINUTES PER MONTH. VOICEMAIL INCLUDED WITH PLAN	1	MO	\$ 52.00000	
00105	COMMODITY CODE: 725-52-120349 SERVICE PLAN FREEDOM 500, 500 MINUTES PER MONTH. VOICEMAIL INCLUDED WITH PLAN	1	MO	\$ 96.00000	
00106	COMMODITY CODE: 725-52-120349 SERVICE PLAN FREEDOM 1400, 1400 MINUTES PER MONTH. VOICEMAIL INCLUDED WITH PLAN	1	MO	\$ 220.00000	
00107	COMMODITY CODE: 725-52-120349 SERVICE PLAN FREEDOM 4000, 4000 MINUTES PER MONTH. VOICEMAIL INCLUDED WITH PLAN	1	MO	\$ 440.00000	
00108	COMMODITY CODE: 725-52-120349 SERVICE PLAN LIBERTY 600, 600 MINUTES PER YEAR. VOICEMAIL NOT INCLUDED.	1	YEAR	\$ 480.00000	

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NUMBER : 406469 T-NUMBER : 92470		VENDOR: HMC AMERICA LTD			PAGE 8
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00109	COMMODITY CODE: 725-52-120349 VOICEMAIL FOR LIBERTY 600 IS \$6.36.	1	YEAR	\$ 6.36000	
00110	COMMODITY CODE: 725-52-120349 SERVICE PLAN LIBERTY 1800, 1800 MINUTES PER YEAR. VOICEMAIL INCLUDED WITH PLAN	1	YEAR	\$ 624.00000	
00111	COMMODITY CODE: 725-52-120349 SERVICE PLAN LIBERTY 6000, 6000 MINUTES PER YEAR. VOICEMAIL INCLUDED WITH PLAN	1	YEAR	\$ 1,152.00000	
00112	COMMODITY CODE: 725-52-120349 SERVICE PLAN LIBERTY 16,800, 16,800 MINUTES PER YEAR. VOICEMAIL INCLUDED WITH PLAN	1	YEAR	\$ 2,640.00000	
00113	COMMODITY CODE: 725-52-120349 SERVICE PLAN LIBERTY 48,000, 48,000 MINUTES PER YEAR. VOICEMAIL INCLUDED WITH PLAN	1	YEAR	\$ 5,280.00000	
00114	COMMODITY CODE: 725-52-120349 OVERAGE MINUTE RATE FOR LIBERTY 48,000 AND FREEDOM 4,000 IS 0.39.	1	MIN	\$.39000	